



13.3	Senior Management Analysts	\$ 161.13	\$ 161.13	\$ 164.45	\$ 167.84	\$ 171.29	\$ 174.82	\$ 178.42	\$ 182.10	\$ 185.85	\$ 189.68	\$ 193.59	\$ 197.58	\$ 201.65	\$ 205.80	\$ 210.04	\$ 214.37	\$ 218.78
13.4	SME Management Analysts	\$ 196.28	\$ 196.28	\$ 200.32	\$ 204.45	\$ 208.66	\$ 212.96	\$ 217.35	\$ 221.82	\$ 226.39	\$ 231.06	\$ 235.82	\$ 240.68	\$ 245.63	\$ 250.69	\$ 255.86	\$ 261.13	\$ 266.51
<b>14</b>	<b>Managers, All Other</b>																	
14.1	Junior Managers, All Other	\$ 115.97	\$ 115.97	\$ 118.36	\$ 120.80	\$ 123.29	\$ 125.83	\$ 128.42	\$ 131.06	\$ 133.76	\$ 136.52	\$ 139.33	\$ 142.20	\$ 145.13	\$ 148.12	\$ 151.17	\$ 154.28	\$ 157.46
14.2	Journeyman Managers, All Other	\$ 130.00	\$ 130.00	\$ 132.68	\$ 135.41	\$ 138.20	\$ 141.05	\$ 143.95	\$ 146.92	\$ 149.95	\$ 153.03	\$ 156.19	\$ 159.40	\$ 162.69	\$ 166.04	\$ 169.46	\$ 172.95	\$ 176.51
14.3	Senior Managers, All Other	\$ 159.94	\$ 159.94	\$ 163.23	\$ 166.60	\$ 170.03	\$ 173.53	\$ 177.11	\$ 180.76	\$ 184.48	\$ 188.28	\$ 192.16	\$ 196.12	\$ 200.16	\$ 204.28	\$ 208.49	\$ 212.78	\$ 217.17
14.4	SME Managers, All Other	\$ 196.28	\$ 196.28	\$ 200.32	\$ 204.45	\$ 208.66	\$ 212.96	\$ 217.35	\$ 221.82	\$ 226.39	\$ 231.06	\$ 235.82	\$ 240.68	\$ 245.63	\$ 250.69	\$ 255.86	\$ 261.13	\$ 266.51
<b>15</b>	<b>Market Research Analysts and Marketing Specialists</b>																	
15.1	Junior Market Research Analysts and Marketing Specialists	\$ 76.41	\$ 76.41	\$ 77.98	\$ 79.59	\$ 81.23	\$ 82.90	\$ 84.61	\$ 86.35	\$ 88.13	\$ 89.95	\$ 91.80	\$ 93.69	\$ 95.62	\$ 97.59	\$ 99.60	\$ 101.65	\$ 103.75
15.2	Journeyman Market Research Analysts and Marketing Specialists	\$ 82.33	\$ 82.33	\$ 84.03	\$ 85.76	\$ 87.52	\$ 89.33	\$ 91.17	\$ 93.04	\$ 94.96	\$ 96.92	\$ 98.91	\$ 100.95	\$ 103.03	\$ 105.15	\$ 107.32	\$ 109.53	\$ 111.79
15.3	Senior Market Research Analysts and Marketing Specialists	\$ 116.20	\$ 116.20	\$ 118.59	\$ 121.04	\$ 123.53	\$ 126.07	\$ 128.67	\$ 131.32	\$ 134.03	\$ 136.79	\$ 139.61	\$ 142.48	\$ 145.42	\$ 148.41	\$ 151.47	\$ 154.59	\$ 157.78
15.4	SME Market Research Analysts and Marketing Specialists	\$ 196.28	\$ 196.28	\$ 200.32	\$ 204.45	\$ 208.66	\$ 212.96	\$ 217.35	\$ 221.82	\$ 226.39	\$ 231.06	\$ 235.82	\$ 240.68	\$ 245.63	\$ 250.69	\$ 255.86	\$ 261.13	\$ 266.51
<b>16</b>	<b>Operations Research Analysts</b>																	
16.1	Junior Operations Research Analysts	\$ 81.13	\$ 81.13	\$ 82.80	\$ 84.51	\$ 86.25	\$ 88.02	\$ 89.84	\$ 91.69	\$ 93.58	\$ 95.50	\$ 97.47	\$ 99.48	\$ 101.53	\$ 103.62	\$ 105.76	\$ 107.93	\$ 110.16
16.2	Journeyman Operations Research Analysts	\$ 97.56	\$ 97.56	\$ 99.57	\$ 101.62	\$ 103.71	\$ 105.85	\$ 108.03	\$ 110.26	\$ 112.53	\$ 114.85	\$ 117.21	\$ 119.63	\$ 122.09	\$ 124.61	\$ 127.17	\$ 129.79	\$ 132.47
16.3	Senior Operations Research Analysts	\$ 123.23	\$ 123.23	\$ 125.77	\$ 128.36	\$ 131.00	\$ 133.70	\$ 136.46	\$ 139.27	\$ 142.14	\$ 145.06	\$ 148.05	\$ 151.10	\$ 154.22	\$ 157.39	\$ 160.63	\$ 163.94	\$ 167.32
16.4	SME Operations Research Analysts	\$ 196.28	\$ 196.28	\$ 200.32	\$ 204.45	\$ 208.66	\$ 212.96	\$ 217.35	\$ 221.82	\$ 226.39	\$ 231.06	\$ 235.82	\$ 240.68	\$ 245.63	\$ 250.69	\$ 255.86	\$ 261.13	\$ 266.51
<b>17</b>	<b>Public Relations Specialists</b>																	
17.1	Junior Public Relations Specialists	\$ 67.85	\$ 67.85	\$ 69.25	\$ 70.67	\$ 72.13	\$ 73.62	\$ 75.13	\$ 76.68	\$ 78.26	\$ 79.87	\$ 81.52	\$ 83.20	\$ 84.91	\$ 86.66	\$ 88.44	\$ 90.27	\$ 92.13
17.2	Journeyman Public Relations Specialists	\$ 79.55	\$ 79.55	\$ 81.19	\$ 82.86	\$ 84.57	\$ 86.31	\$ 88.09	\$ 89.90	\$ 91.75	\$ 93.65	\$ 95.57	\$ 97.54	\$ 99.55	\$ 101.60	\$ 103.70	\$ 105.83	\$ 108.01
17.3	Senior Public Relations Specialists	\$ 94.34	\$ 94.34	\$ 96.28	\$ 98.27	\$ 100.29	\$ 102.36	\$ 104.47	\$ 106.62	\$ 108.81	\$ 111.06	\$ 113.34	\$ 115.68	\$ 118.06	\$ 120.49	\$ 122.98	\$ 125.51	\$ 128.09
17.4	SME Public Relations Specialists	\$ 196.28	\$ 196.28	\$ 200.32	\$ 204.45	\$ 208.66	\$ 212.96	\$ 217.35	\$ 221.82	\$ 226.39	\$ 231.06	\$ 235.82	\$ 240.68	\$ 245.63	\$ 250.69	\$ 255.86	\$ 261.13	\$ 266.51
<b>18</b>	<b>Social Science Research Assistants</b>																	
18.1	Junior Social Science Research Assistants	\$ 42.00	\$ 42.00	\$ 42.87	\$ 43.75	\$ 44.65	\$ 45.57	\$ 46.51	\$ 47.47	\$ 48.44	\$ 49.44	\$ 50.46	\$ 51.50	\$ 52.56	\$ 53.64	\$ 54.75	\$ 55.88	\$ 57.03
18.2	Journeyman Social Science Research Assistants	\$ 46.76	\$ 46.76	\$ 47.72	\$ 48.71	\$ 49.71	\$ 50.73	\$ 51.78	\$ 52.85	\$ 53.93	\$ 55.05	\$ 56.18	\$ 57.34	\$ 58.52	\$ 59.72	\$ 60.95	\$ 62.21	\$ 63.49
18.3	Senior Social Science Research Assistants	\$ 57.42	\$ 57.42	\$ 58.60	\$ 59.81	\$ 61.04	\$ 62.30	\$ 63.58	\$ 64.89	\$ 66.23	\$ 67.59	\$ 68.99	\$ 70.41	\$ 71.86	\$ 73.34	\$ 74.85	\$ 76.39	\$ 77.96
18.4	SME Social Science Research Assistants	\$ 103.54	\$ 103.54	\$ 105.67	\$ 107.85	\$ 110.07	\$ 112.34	\$ 114.65	\$ 117.02	\$ 119.43	\$ 121.89	\$ 124.40	\$ 126.96	\$ 129.57	\$ 132.24	\$ 134.97	\$ 137.75	\$ 140.59
<b>19</b>	<b>Statisticians</b>																	
19.1	Junior Statisticians	\$ 85.55	\$ 85.55	\$ 87.31	\$ 89.11	\$ 90.95	\$ 92.82	\$ 94.73	\$ 96.68	\$ 98.68	\$ 100.71	\$ 102.78	\$ 104.90	\$ 107.06	\$ 109.27	\$ 111.52	\$ 113.81	\$ 116.16
19.2	Journeyman Statisticians	\$ 108.67	\$ 108.67	\$ 110.91	\$ 113.19	\$ 115.53	\$ 117.90	\$ 120.33	\$ 122.81	\$ 125.34	\$ 127.92	\$ 130.56	\$ 133.25	\$ 135.99	\$ 138.80	\$ 141.66	\$ 144.57	\$ 147.55
19.3	Senior Statisticians	\$ 141.73	\$ 141.73	\$ 144.65	\$ 147.63	\$ 150.67	\$ 153.77	\$ 156.94	\$ 160.18	\$ 163.47	\$ 166.84	\$ 170.28	\$ 173.79	\$ 177.37	\$ 181.02	\$ 184.75	\$ 188.56	\$ 192.44
19.4	SME Statisticians	\$ 196.28	\$ 196.28	\$ 200.32	\$ 204.45	\$ 208.66	\$ 212.96	\$ 217.35	\$ 221.82	\$ 226.39	\$ 231.06	\$ 235.82	\$ 240.68	\$ 245.63	\$ 250.69	\$ 255.86	\$ 261.13	\$ 266.51
<b>20</b>	<b>Survey Researchers</b>																	
20.1	Junior Survey Researchers	\$ 54.04	\$ 54.04	\$ 55.15	\$ 56.29	\$ 57.45	\$ 58.63	\$ 59.84	\$ 61.07	\$ 62.33	\$ 63.62	\$ 64.93	\$ 66.26	\$ 67.63	\$ 69.02	\$ 70.44	\$ 71.89	\$ 73.38
20.2	Journeyman Survey Researchers	\$ 65.98	\$ 65.98	\$ 67.34	\$ 68.73	\$ 70.14	\$ 71.59	\$ 73.06	\$ 74.57	\$ 76.10	\$ 77.67	\$ 79.27	\$ 80.90	\$ 82.57	\$ 84.27	\$ 86.01	\$ 87.78	\$ 89.59
20.3	Senior Survey Researchers	\$ 85.92	\$ 85.92	\$ 87.69	\$ 89.50	\$ 91.34	\$ 93.22	\$ 95.14	\$ 97.10	\$ 99.10	\$ 101.14	\$ 103.23	\$ 105.35	\$ 107.52	\$ 109.74	\$ 112.00	\$ 114.31	\$ 116.66
20.4	SME Survey Researchers	\$ 153.49	\$ 153.49	\$ 156.65	\$ 159.88	\$ 163.17	\$ 166.53	\$ 169.96	\$ 173.47	\$ 177.04	\$ 180.69	\$ 184.41	\$ 188.21	\$ 192.08	\$ 196.04	\$ 200.08	\$ 204.20	\$ 208.41
<b>21</b>	<b>Training and Development Managers</b>																	
21.1	Junior Training and Development Managers	\$ 99.39	\$ 99.39	\$ 101.44	\$ 103.53	\$ 105.66	\$ 107.84	\$ 110.06	\$ 112.32	\$ 114.64	\$ 117.00	\$ 119.41	\$ 121.87	\$ 124.38	\$ 126.94	\$ 129.56	\$ 132.23	\$ 134.95
21.2	Journeyman Training and Development Managers	\$ 123.29	\$ 123.29	\$ 125.83	\$ 128.42	\$ 131.07	\$ 133.77	\$ 136.52	\$ 139.34	\$ 142.21	\$ 145.14	\$ 148.12	\$ 151.18	\$ 154.29	\$ 157.47	\$ 160.71	\$ 164.02	\$ 167.40
21.3	Senior Training and Development Managers	\$ 175.53	\$ 175.53	\$ 179.15	\$ 182.84	\$ 186.60	\$ 190.45	\$ 194.37	\$ 198.37	\$ 202.46	\$ 206.63	\$ 210.89	\$ 215.23	\$ 219.67	\$ 224.19	\$ 228.81	\$ 233.52	\$ 238.33
21.4	SME Training and Development Managers	\$ 196.28	\$ 196.28	\$ 200.32	\$ 204.45	\$ 208.66	\$ 212.96	\$ 217.35	\$ 221.82	\$ 226.39	\$ 231.06	\$ 235.82	\$ 240.68	\$ 245.63	\$ 250.69	\$ 255.86	\$ 261.13	\$ 266.51